

**Caribbean Hotel Investment  
Conference & Operations Summit**

**November 13-15, 2024  
Wyndham Grand Sam Lord's Castle  
Barbados**



# PROGRAM

## WEDNESDAY, NOVEMBER 13, 2024

6:00 pm - 8:00 pm – **Networking Opening Cocktail Reception hosted by Barbados Tourism Marketing Inc.**

*The Wyndham Grand Sam Lord's Castle, Barbados - Main Pool*

## THURSDAY, NOVEMBER 14, 2024

7:00 am – **REGISTRATION**

7:30 am - 8:30 am – **Networking Breakfast** - *Trident Ballroom Prefunction*

8:30 am - 9:40 am – **WELCOME, GLOBAL & REGIONAL PRESENTATIONS** - *Trident Ballroom*

### **Welcome Comments**

**Parris Jordan**, Chairman – CHICOS

**Honorable Ian Gooding-Edghill**, Minister of Tourism and International Transport – Barbados

### **Global & Regional Hotel Performance**

**Hannah Smith**, Senior Analyst – STR

### **Overview of Caribbean Lodging Market**

**Kristina D'Amico**, Managing Director and Leader, Caribbean - HVS

### **Economic Overview**

**Tiffany Grosvenor-Drakes**, Senior Manager, Strategy and Economics - CIBC Caribbean

### **Caribbean Hotel Industry: Emerging Trends, Challenges and Opportunities**

**George Spence**, Managing Partner – Luxe Capital Americas

9:40 am - 10:30 am – **GENERAL SESSION** - *Trident Ballroom*

### **Hospitality Leaders Outlook**

*Moderator:* **David Larone**, Special Advisor, Valuation & Advisory Services – CBRE Hotels

### *Panelists:*

**José Carlos Azcárraga**, Chief Executive Officer – Grupo Posadas

**Sloan Dean**, Chief Executive Officer & President - Remington Hotels

**Gustavo Viescas**, President, LATAMC – Wyndham Hotels & Resorts

**Bruce Wardinski**, Chairman and Chief Executive Officer – Playa Hotels & Resorts

10:30 am - 11:00 am – **Networking & Exhibitor Coffee Break** - *Trident Ballroom Prefunction*

11:00 am - 11:50 am – **GENERAL SESSION** - *Trident Ballroom*  
**Equity Investors Outlook**

*Moderator:* **Gerhard Beukes**, Managing Director, Caribbean - Colliers International

*Panelists:*

**Rebecca Cocchiola**, Senior Vice President – Singerman Real Estate

**Alessandro Colantonio**, Chief Investment Officer - Gencom

**Andrew Farkas**, Founder & CEO – Island Capital Partners, LLC

**Eric Schub**, Managing Director – Sculptor Real Estate

11:50 am - 12:40 pm – **GENERAL SESSION** - *Trident Ballroom*  
**Caribbean Hotel Investments: Industry Perspectives 2024**

*Moderator:* **Gary Brough**, Managing Director – Baker Tilly

*Panelists:*

**Rogério Basso**, Head of Tourism, Corporate Division - IDB Invest

**Andrew Dickey**, Managing Director - JLL Hotels & Hospitality

**Juan Corvinos**, SVP Development, AD&C – Hilton

**Alex Mai**, RVP Development, MLAC - IHG Hotels & Resorts

12:40 pm - 2:10 pm - **NETWORKING LUNCH** - *Diamond Valley*

2:15 pm - 3:15 pm – **GENERAL SESSION** - *Trident Ballroom*  
**Barbados Investment Panel**

*Moderator:* **Matt Norton**, Practice Area Leader, Real Estate - K&L Gates LLP

# PROGRAM

3:20 pm - 4:10 pm – **BREAKOUT SESSION 1 A - St. Philip**

**All-Inclusive Hotels: The Continued Rise of this Asset Class**

*Moderator:* **Robert MacLellan**, Principal – MacLellan Associates

*Panelists:*

**Louis Alicea**, Senior Director of Development, Caribbean – Wyndham Hotels & Resorts

**Paula Cerrillo**, Director of Development - Marriott International

**Mauricio Elizondo**, Director of Development - Grupo Posadas

**Fernando Fernandez**, Vice President Development, Hyatt Inclusive Collection – Hyatt Hotels

**Nicole Tilzer**, Vice President All Inclusive & Resort Strategy - Hilton

3:20 pm - 4:10 pm – **BREAKOUT SESSION 1 B - Long Bay**

**Development in the Region - Exploring Opportunities by Island and Product**

*Moderator:* **Adam Greenfader**, Chairman - AG&T

*Panelists:*

**Bill Clegg**, Regional Director Development – BWH Hotels

**RoseAnne Farrington**, Deputy Commissioner - U.S. Virgin Islands Department of Tourism

**Rosie Nicholls**, Director, Head of Valuation Services - BCQS International

**Dona Regis-Proper**, Secretary General & CEO – Caribbean Tourism Organization

4:10 pm – 4:40 pm - **Networking & Exhibitor Coffee Break** *Trident Prefunction*

4:40 pm - 5:30 pm – **BREAKOUT SESSION 2 A - St. Philip**

**Trends in Third Party Hotel Management in the Caribbean**

*Moderator:* **Dr. Clay Dickinson**, Assistant Teaching Professor - Florida International University

*Panelists:*

**Michael Register**, Principal - Trust Hospitality

**Rich Cortese**, Senior Vice President, Caribbean Operations & Development - Aimbridge Hospitality

**Fernando Mulet**, Executive Vice President & Chief Investment Officer – Playa Hotels & Resorts

**Keith Oltchick**, Executive Vice President - Remington Hotels

**Amy Ironmonger**, Partner – K&L Gates LLP

4:40 pm - 5:30 pm – **BREAKOUT SESSION 2 B - Long Bay**

**Key Considerations of Developing and Operating in the Caribbean: Insurance, Training, Shipping & Energy**

*Moderator:* **Martyn Bould** MBE, Chairman – Bould Consulting Limited

*Panelists:*

**Bill Brown**, Executive Vice President - DCK

**Daniela Correia**, CEO & Founder - DC Global Talent

**Juan Mosseri**, Sales Manager - E-Finity Distributed Generation

**David Beckley**, SVP, Real Estate & Hospitality Team – McGriff

**Marvin Flax**, Managing Director - OBMI

6:00 pm - 8:00 pm - **Cocktail Reception**

*Ocean Bluff, Hosted by Wyndham Hotels & Resorts*

# FRIDAY, NOVEMBER 15, 2024

8:00 am - 9:00 am – **Networking Breakfast** *Trident Ballroom Prefunction*

9:00 am - 10:00 am – **GENERAL SESSION - Trident Ballroom**  
**Caribbean Government Leaders Panel**

*Moderator:* **John Lancet**, Senior Managing Director, Practice Leader, Southeast & Caribbean – HVS

*Panelists:*

**Joseph Boschulte**, Commissioner – USVI, Department of Tourism

**Shullette Cox**, President – JAMPRO

**Hon. Ian Gooding Edghill**, Minister of Tourism - Barbados

**Andy Burrows**, Director of Investments - Bahamas Investment Authority

**Angela Musgrove**, CEO - Invest Turks and Caicos

10:00 am - 10:50 am - **GENERAL SESSION - Trident Ballroom**  
**Lenders Panel**

*Moderator:* **George Spence**, Managing Partner – Luxe Capital Americas

*Panelists:*

**Isabel de Caires**, Director Investment Banking – CIBC FirstCaribbean International Bank

**Isaias Peret**, Vice President – Banco Sabadell

**Michael McQuilkin**, Head, Investment Banking Division - Republic Bank Limited

10:50 am – 11:20 am - **Networking & Exhibitor Coffee Break** *Harbor View Prefunction*

11:20 am - 12:15 pm - **GENERAL SESSION - Trident Ballroom**  
**Luxury and the Resurgence of Mixed Use in the Caribbean**

*Moderator:* **Stephanie Ricca**, Editorial Director – Hotel News Now

*Panelists:*

**Camilo Bolanos**, Vice President of Development & Real Estate - Hyatt Hotels Corporation

**Pamela Vasquez**, Director, CALA - Marriott International

**Pablo Maturana**, Director of Development, Latin America & Caribbean - Hilton

**Erin Green**, Vice President, Development & Acquisitions - Auberge Resorts

12:15 pm - 12:45 pm - **GENERAL SESSION - Trident Ballroom**  
**Caribbean Airlift Interview**

*Moderator:* **Sanjay Amin**, Director - BCQS International

*Panelist:*

**Jose Maria Giraldo**, Managing Director, Operations – American Airlines

12:45 pm - **Closing Remarks & Lunch**